

## U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

**LENDER RANKING by TOTAL NUMBERS****7(a) Loan Guaranties & 504 Debentures as of:****FY 2012****10/01/2011-4/30/2012**

		#	\$			#	\$
1	BRANCH BK. & TR CO	43	\$7,533,800		<b>TOP LENDERS BY TOTAL NUMBERS (all lenders)</b>		
2	WELLS FARGO BANK NATL ASSOC	32	\$13,601,100	1.	BRANCH BK. & TR CO	43	\$7,533,800
3	UNION FIRST MARKET BANK	14	\$2,797,000	2.	WELLS FARGO BANK NATL ASSOC	32	\$13,601,100
4	STELLARONE BANK	14	\$2,528,000	3.	UNION FIRST MARKET BANK	14	\$2,797,000
5	TOWNEBANK	13	\$5,288,000	4.	STELLARONE BANK	14	\$2,528,000
6	SUNTRUST BANK	12	\$4,920,400	5.	TOWNEBANK	13	\$5,288,000
7	MANUFACTURERS & TRADERS TR CO	11	\$519,000				
8	FULTON BANK NATL ASSOC	9	\$1,728,000		<b>COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)</b>	#	\$
9	CITIZENS BANK & TRUST CO.	8	\$201,200	1.	CITIZENS BANK & TRUST CO.	8	\$201,200
10	SONABANK	7	\$6,495,000	2.	LIVE OAK BANKING COMPANY	7	\$4,771,000
11	LIVE OAK BANKING COMPANY	7	\$4,771,000	3.	COLONIAL VIRGINIA BANK	5	\$879,000
12	NAVY FCU	6	\$1,097,500	4.	PEOPLES BANK OF VIRGINIA	3	\$500,000
13	FAUQUIER BANK	6	\$340,000	5.	NATL BK OF BLACKSBURG	3	\$115,000
14	COLONIAL VIRGINIA BANK	5	\$879,000				
15	UVA COMMUNITY CREDIT UNION	5	\$137,000		<b>INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)</b>	#	\$
16	FIRST CHATHAM BANK	4	\$6,037,000	1.	STELLARONE BANK	14	\$2,528,000
17	FIRST FINANCIAL BANK	4	\$5,190,000	2.	SONABANK	7	\$6,495,000
18	TD BANK, NATIONAL ASSOCIATION	4	\$516,400	3.	FAUQUIER BANK	6	\$340,000
19	BAYPORT CREDIT UNION	4	\$381,500	4.	FIRST CHATHAM BANK	4	\$6,037,000
20	OLD POINT NATL BK OF PHOEBUS	3	\$1,079,000	5.	FIRST FINANCIAL BANK	4	\$5,190,000
21	PEOPLES BANK OF VIRGINIA	3	\$500,000				
22	FARMERS & MERCHANTS BANK	3	\$230,000		<b>MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)</b>	#	\$
23	NATL BK OF BLACKSBURG	3	\$115,000	1.	BRANCH BK. & TR CO	43	\$7,533,800
24	SUPERIOR FINANCIAL GROUP, LLC	3	\$45,000	2.	WELLS FARGO BANK NATL ASSOC	32	\$13,601,100
25	CELTIC BANK CORPORATION	2	\$4,310,000	3.	UNION FIRST MARKET BANK	14	\$2,797,000
26	FIRST-CITIZENS BK & TR CO	2	\$2,658,000	4.	TOWNEBANK	13	\$5,288,000
27	CBC NATIONAL BANK	2	\$2,613,000	5.	SUNTRUST BANK	12	\$4,920,400
28	AMER BUS. LENDING INC.	2	\$2,064,700				
29	ACCESS NATIONAL BANK	2	\$1,353,600		<b>CREDIT UNIONS</b>	#	\$
30	COMMUNITY BANK	2	\$1,279,000	1.	NAVY FCU	6	\$1,097,500
31	UNITED BANK	2	\$1,212,000	2.	UVA COMMUNITY CREDIT UNION	5	\$137,000
32	CITIZENS NATIONAL BANK	2	\$914,000	3.	BAYPORT CREDIT UNION	4	\$381,500
33	COMPASS BANK	2	\$755,000	4.	TRULIANT FCU	1	\$338,200
34	VIRGINIA PARTNERS BANK	2	\$677,000	5.	PARK VIEW FCU	1	\$250,000
35	BANK OF AMERICA NATL ASSOC	2	\$655,000				
36	CARDINAL BANK	2	\$520,000		<b>CERTIFIED DEVELOPMENT COMPANIES (by Numbers)</b>	#	\$
37	PACIFIC CITY BANK	2	\$398,000	1.	BUSINESS FINANCE GROUP, INC.	23	\$12,713,000
38	BORREGO SPRINGS BANK, N.A.	2	\$310,000	2.	TIDEWATER BUS. FINANCING CORP	20	\$8,053,000
39	BANCORP BANK	2	\$253,200	3.	RAPPAHANNOCK ECONOMIC DEVEL CO	7	\$3,178,000
40	SURREY BANK & TRUST	2	\$58,000	4.	CHESAPEAKE BUS. FINAN CORP	1	\$571,000
41	NEW HORIZON BANK NATL ASSOC	1	\$3,300,000	5.	REDC COMMUN CAP. GROUP INC.		
42	WEST TOWN SAVINGS BANK	1	\$2,523,000				
43	HANA SMALL BUS. LENDING INC.	1	\$2,100,000		<b>504 - FIRST TRUST LENDERS (by Numbers)</b>	#	\$
44	JOHN MARSHALL BANK	1	\$2,056,000	1.	TOWNEBANK	13	\$6,420,919
45	ESSEX BANK	1	\$1,370,000	2.	STELLARONE BANK	6	\$1,657,250
46	BUSINESS BANK	1	\$1,250,000	3.	BRANCH BK. & TR CO	5	\$4,369,500
47	HANMI BANK	1	\$1,128,000	4.	UNION FIRST MARKET BANK	4	\$1,747,067
48	FIRST WESTERN SBLC, INC	1	\$750,000	5.	COMMUNITY BANK	2	\$1,498,765
49	FIRST CAPITAL BANK	1	\$718,000				
50	MONUMENT BANK	1	\$585,000				
51	FIRST VIRGINIA COMMUNITY BANK	1	\$571,000				
52	CHESAPEAKE BANK	1	\$516,000				
53	TRULIANT FCU	1	\$338,200				
54	PARK VIEW FCU	1	\$250,000				
55	CITIZENS & FARMERS BANK	1	\$249,000				
56	PNC BANK, NATIONAL ASSOCIATION	1	\$200,000				
57	VIRGINIA NATIONAL BANK	1	\$200,000				
58	SECURITY NATIONAL CAPITAL	1	\$164,000				
59	OAK VIEW NATIONAL BANK	1	\$133,000				
60	SIGNAL FINANCIAL FCU	1	\$124,500				
61	CORNERSTONE BANK NATL ASSOC	1	\$85,000				
62	COMMUNITY TRUST BANK, INC.	1	\$60,000				
63	ABNB FCU	1	\$50,000				
64	VIRGINIA COMMERCE BANK	1	\$50,000				
65	LANGLEY FCU	1	\$19,700				
	<b>TOTAL 7(a) &amp; 504 LOANS</b>	<b>280</b>	<b>\$105,750,800</b>				